



Leica Microsystems is a world leader in microscopes and scientific instruments. Founded as a family business in the nineteenth century, the company’s history was marked by unparalleled innovation on its way to becoming a global enterprise.

Its historically close cooperation with the scientific community is the key to Leica Microsystems’ tradition of innovation, which draws on users’ ideas and creates solutions tailored to their requirements. At the global level, Leica Microsystems is organized in three divisions, all of which are among the leaders in their respective fields: the Life Science Division, Industry Division, and Medical Division.

To strengthen our sales force in Europe, we are recruiting for

**Sales Representatives Nanotechnology / Sample Preparation (m/f)**

**in Germany (Berlin area), in Switzerland, in France and in the UK**

Key responsibilities are:

* Drive and increase the sales of electron microscopy sample preparation devices in the life sciences & materials research segments as well as for industry customers
* Funnel management and driving growth by working directly with customers and distributors to identify opportunities, move them along the process, and take the necessary actions to increase our win rate
* Manage leads through an effective and responsive lead management process and assist in lead generation activities
* Organize trainings, exhibitions and demonstrations for dealers and customers
* Monitoring competitors´ activities

The successful candidate should have…

* A bachelor degree in life science or material science discipline or equivalent in experience, a master degree is an advantage
* Min. 3 years of experience in a comparable position (senior sales rep) or strong background in electron microscopy sample preparation
* Self-starter with strong communication, (re-)presentation and interpersonal skills
* Excellent MS Office skills
* Fluency in English & local language
* Willingness to travel up to 75%

For further information or to apply please contact Thomas Glaeser, Senior Recruiter EMEA via phone (+49 6441 29 2762) or thomas.glaeser@leica-microsystems.com You can also apply online via [www.leica-microsystems.com/company/careers](http://www.leica-microsystems.com/company/careers)