

Technical Sales Manager wanted in a rapidly expanding company!

Nanofactory Instruments is the world leader in providing specialized SPM systems (STM, AFM, NanoIndenter) designed to work in TEM. These unique SPM-TEM instruments provide unprecedented opportunity to combine 3-dimensional nanomanipulation, STM and AFM imaging and in-situ electrical and mechanical measurements with simultaneous high resolution TEM imaging. The customers are mostly universities and research institutes, but also research departments at larger companies.

Nanofactory Instruments has a position available for working with Sales in Europe, India, Russia and the Middle East. As of today we have over 20 customers in the region above, and almost 100 world wide.

We are looking for a person with a wide network in the electron microscopy market, and should preferably have at least 5-10 years of experience with Sales in this field.

The work includes exhibitions at conferences and giving product talks, demos at customer site, technical discussions with customer in helping them finding the best solution, and of course giving feedback to the R&D department. The planning of trips is made by the Sales Person, and in a typical year amounts around 50-100 days of travel.

The applicant should also have an understanding of how TEM works, and should preferable also have the knowledge on how to run one. Knowledge about any SPM techniques is highly beneficial.

The applicant can be situated anywhere in Europe.

You will be part of an international team with good-natured and creative people. The head quarters in Goteborg Sweden, has 15 employees, where the Management, R&D, software development, assembling and Customer and Sales Support are situated, and in the US office 3 people are working with Sales, Technical Support and installations, and in the Japan office, one person is working with Sales.

The applicant should send a CV on latest the 31st of August 2010 to Nanofactory Instruments CEO Mr Mikael von Dorrien at mvd@nanofactory.com. Any questions will also be answered by Mikael von Dorrien at +46 31 719 0727.